

Pricing for Services (Xshoring)

“ReGlobalization involves rethinking, redesigning and restructuring an organization’s global supply chain while addressing the rapidly and continuously changing economic, political and business landscape.”

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(Chairman – Tompkins Ventures)



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LOGISTICS STARS
REGLOBALIZATION PROGRAM

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WHAT IS XSHORING?

Xshoring is a specialized approach to connecting businesses with high-performing global teams—without the usual complexity of offshoring or outsourcing. By streamlining every step, from talent sourcing to day-to-day management, Xshoring ensures you can effortlessly tap into world-class expertise, reduce operational costs and maintain consistently high quality. It's all about bridging geographical distances with the right tools, processes and people to help your business thrive in an increasingly competitive global market.



Cost efficiency: Optimize budgets by accessing top talent from regions with lower labor costs.

Skilled global talent: Handpicked professionals vetted for expertise and reliability.

Scalability: Easily scale your team size up or down as your project needs to evolve.

Quality and consistency: Standardized workflows and best practices guarantee reliable outcomes.

Xshoring – Price List

Phase 0: Ideation

Clients identify the highest value or most strategic target areas for Re-Globalization. Secures buy-in across the executive team at the starting point. Ideally, the client creates a Pareto of the top 30% of products generating 50% of revenues and margins and engages internal stakeholders on what should be in play in ReGlobalization.

Price: \$0

Phase 1: Strategic Self-Assessment

The client conducts our strategic self-assessment, which provides a high-level cost analysis and provides a logically derived relocation recommendation based on the client's suggested items and locations. Provides some “what if “ scenario modeling and confirms that an actionable strategy exists while justifying further investment.

Price: \$10,000

Phase 2: Detailed Feasibility Analysis

Delivers a detailed feasibility report, which includes a comprehensive cost analysis, ideal partner specifications, and SWOT and risk analysis. Confirms the location and the pathway to exit existing geographies and cements all economic rationale for the moves.

Price: \$75,000

Phase 3: Sourcing and Operating Plan

Offers a data-driven operational change plan, with named partner recommendations for sourcing strategies, supply chain performance evaluations and network configuration suggestions, and the final results from a budgeted sourcing exercise. Offers SKU level TCO and NPV recommendations.

Price: \$140,000

Phase 4: Implementation Strategy

A step-by-step implementation plan with detailed action steps for relocation, procurement and logistics, supported by real-time monitoring tools and dashboards.

Price: \$50,000